



Dear Hemavet User:

We know how important it is to your long range planning to be able to anticipate well in advance any changes to the reparability status or life expectancy of your older equipment. That's why we've established a policy of giving you advance notice of the end of the useful life of our products.

***Effective on December 31, 2011, the Hemavet 850 and 850 FS have reached the end of their useful life.***

This notice is to inform you of the end of life of the Hemavet 850 and 850 FS products. New service agreements will not be offered for the equipment following the expiration of their current service agreements.

As you know, products reach the end of their useful life for a variety of reasons. These reasons include lack of continued support by outside suppliers, unavailability of parts or service expertise, machine wear-out and reduced reliability, as well as the obsolescence of the technology and level of functionality offered by the product.

Eventually every machine will become technically out of date, too costly to service, or otherwise ready for retirement. The system has yet to be built which has no practical limit on its useful life – although we do pride ourselves on the longevity of Drew Scientific equipment and offer customers a wide range of trade-in and upgrade options.

Drew Scientific has set up a formal tracking and notification mechanism to help give you ample time to evaluate your needs and plan for the future. There are a number of alternatives for you to consider. We will be happy to assist you in assessing your options and in balancing your clinical and budgetary needs. Just call your Drew Scientific sales representative for information on trade-in and upgrade opportunities. We also will continue to offer service contracts on the products up to the effective end-of-life date, as well as hourly service as feasible based on the condition of the equipment and availability of parts and other technical support.

If you are no longer using any of the products for which an end-of-life notice has been given, we would appreciate your letting us know that the product has been sold by you, disposed of, or is still in your possession, but not in use. You may do this by faxing this letter back to us at (214) 210-4950, making a note of your updated information right on the letter. ***If you have sold any of these products to another party, please promptly send a copy of this notice to them.***

Thank you for your continued support.

Sincerely,

*Frank Matuszak*

Frank Matuszak

VP of Sales and Service

DREW SCIENTIFIC, INC.

An Escalon Clinical Diagnostics Company

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